



14 January 2015

**HSBC APPOINTS NEW HEAD OF
GLOBAL TRADE AND RECEIVABLES FINANCE IN JAPAN**

Takahisa Yano has been appointed as Director, Country Head of Global Trade and Receivables Finance (GTRF) Japan, effective from 5 January, 2015.

Mr. Yano joins HSBC with over three decades of international banking and trade finance experience after working for the Sumitomo Mitsui Banking Corporation (SMBC) in a variety of roles in both London and Tokyo.

Before joining HSBC, Mr. Yano was seconded to Nippon Export and Investment Insurance (NEXI) from SMBC for two years as a Director. Prior to that, he spent more than five years based in London where he led SMBC's European trade finance operations. Earlier in his career, he had played an instrumental role in establishing Sumitomo Bank's trade finance business since the mid-1990s.

Mr. Yano will report functionally to Wei Wei Ng, Head of International Countries, Asia Pacific, Global Trade and Receivables Finance and locally to Yoshikazu Kato, Head of Banking in Japan.

Trade services have been one of HSBC's key offerings in Japan since the establishment of our first office in Yokohama in 1866. Today, we offer a wide range of trade-related solutions from traditional trade finance products to advanced e-commerce offerings for both importers and exporters.

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Notes to editors:

1. HSBC Group

HSBC Holdings plc, the parent company of the HSBC Group, is headquartered in London. The Group serves customers worldwide from over 6,200 offices in 74 countries and territories in Europe, Asia, North and Latin America, and the Middle East and North Africa. With assets of US\$2,729bn at 30 September 2014, HSBC is one of the world's largest banking and financial services organisations.

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