Balance sheet as at 31 December 2017

| | 2017 | 2016 |
|---|--|--|
| | JPY m | JPY m |
| Assets | | |
| Cash and cash equivalents | 32,932 | 26,435 |
| Derivatives | 1,419 | 910 |
| Trade and other receivables | 69,443 | 90,610 |
| Financial investments | 319,487 | 236,971 |
| Reverse repurchase agreements - non trading | 1,739,866 | 1,614,329 |
| Property, plant and equipment | 25 | 42 |
| Deferred tax assets | 71 | 47 |
| Intangible assets | 2 | 5 |
| Total assets | 2,163,245 | 1,969,349 |
| Liabilities and equity | to the same and th | E |
| | | |
| Liabilities | | |
| | 394,422 | 321,078 |
| Trade and other payables | 394,422 847 | 321,078 882 |
| Trade and other payables Derivatives | | |
| Trade and other payables Derivatives Repurchase agreements - non trading | 847 | 882 |
| Trade and other payables Derivatives Repurchase agreements - non trading Accruals, deferred income and other liabilities | 847 1,742,366 | 882 1,621,315 |
| Liabilities Trade and other payables Derivatives Repurchase agreements - non trading Accruals, deferred income and other liabilities Current tax liabilities Total liabilities | 847 1,742,366 1,384 | 882 1,621,315 3,632 |
| Derivatives Repurchase agreements - non trading Accruals, deferred income and other liabilities Current tax liabilities | 1,742,366 1,384 224 | 1,621,315 3,632 1,012 |
| Trade and other payables Derivatives Repurchase agreements - non trading Accruals, deferred income and other liabilities Current tax liabilities Total liabilities Equity | 1,742,366 1,384 224 | 1,621,315 3,632 1,012 |
| Trade and other payables Derivatives Repurchase agreements - non trading Accruals, deferred income and other liabilities Current tax liabilities Total liabilities Equity | 1,742,366 1,384 224 2,139,243 | 1,621,315 3,632 1,012 |
| Trade and other payables Derivatives Repurchase agreements - non trading Accruals, deferred income and other liabilities Current tax liabilities Total liabilities Equity Called up share capital | 2,139,243 | 1,621,315 3,632 1,012 1,947,919 |

HSBC Securities (Japan) Limited

Financial Statements

| | 2017 | 2016 |
|-------------------------------------|----------|---------|
| | JPY m | JPY m |
| Interest income | 15,355 | 7,529 |
| Interest expense | (12,378) | (5,664) |
| Net interest income | 2,977 | 1,865 |
| Fee and commission income | 4,254 | 4,627 |
| Fee and commission expense | (286) | (412) |
| Net fee income | 3,968 | 4,215 |
| Net trading income | 823 | 91 |
| Other operating income | 1,180 | 812 |
| Net operating income | 8,948 | 6,983 |
| General and administrative expenses | (4,715) | (3,296) |
| Total operating expenses | (4,715) | (3,296) |
| Profit before tax | 4,233 | 3,687 |
| Tax expense | (1,600) | (1,237) |
| Profit for the year | 2,633 | 2,450 |